

## JOB DESCRIPTION

Position Title		Energy Development and Commercial Advisor	
Position Number	39075	Designation	TGEN Band 4 Senior Manager Admin
Reports To (Position Title)	New Energy and PMO Manager		
Northern Territory Government			
Information for Applicants	Applications must be limited to a one-page summary sheet and an attached detailed resume/cv. For further information for applicants and example applications: <a href="#">click here</a>		
Information about Selected Applicant's Merit	If you accept this position, a detailed summary of your merit (including work history, experience, qualifications, skills, information from referees, etc.) will be provided to other applicants, to ensure transparency and better understanding of the reasons for the decision. For further information: <a href="#">click here</a>		
Organisational Context			
Territory Generation is a Government Owned Corporation that was formed in 2014 as part of the Northern Territory Government's reforms to the electricity market. We are a Northern Territory Government entity that produces approximately 1900GWh of electricity a year using gas, diesel and solar technologies to power Territory towns and the city of Darwin. Our vision is to safely, reliably and efficiently generate electricity to meet the needs of our customers and to sustainably contribute to the lifestyle and development of the Northern Territory			
Our actions, words and behaviours are guided by a core set of Values that form the foundation of everything we do. Our Values are <b>Focus, Integrity, Respect, Safety, Teamwork. "FIRST"</b>			
Employee Responsibilities			
You work as part of a team to safely and efficiently meet your agreed objectives which contribute to the shared vision for Territory Generation. You actively demonstrate the organisation's values and take accountability for your performance and behaviour. Key responsibilities include dispatch modelling utilising Plexos, Business case development and Techno Commercial modelling:			
Focus	<ul style="list-style-type: none"><li>• Demonstrates an awareness of the Vision and objectives of the Corporation.</li><li>• Develops individual objectives and, where requested by direct supervisor, adjusts priorities to the needs of the business.</li><li>• Tracks own performance in line with objectives on a regular basis.</li><li>• Actively participates in performance reviews and feedback processes.</li><li>• Remain self-disciplined and calm under pressure.</li></ul>		
Integrity	<ul style="list-style-type: none"><li>• Demonstrate the organisation's values.</li><li>• Conduct business in line with the values and high ethical standards – considers values in business interactions;</li><li>• Ensures compliance with legal, governance and policy requirements;</li><li>• Deliver on commitments – where commitments cannot be delivered on, communicates openly and honestly and sets new timelines for delivery.</li></ul>		
Respect	<ul style="list-style-type: none"><li>• Takes accountability and responsibility for own actions;</li><li>• Readily shares knowledge and expertise with others;</li><li>• Actively supports the team and organisational goals;</li><li>• Treats change and new situations as opportunities for learning and growth.</li></ul>		
Safety	<ul style="list-style-type: none"><li>• Demonstrates safe working behaviours in order to achieve an incident free and safe workplace;</li><li>• Develops personal safety objectives;</li><li>• Challenges unsafe behaviours from team mates;</li><li>• Monitors and takes ownership of own safety performance.</li></ul>		
Teamwork	<ul style="list-style-type: none"><li>• Helps team mates feel valued and included in discussions;</li><li>• Places higher priority on team than individual goals;</li><li>• Shares important or relevant information with team or other affected stakeholders in a timely manner;</li><li>• Speaks positively of team mates and other employees;</li><li>• Focuses on personal growth and addresses development gaps which will help the achievement of performance goals.</li></ul>		

### Role Responsibilities

Working within the Commercial team this position undertakes development and management of new energy solutions projects incorporating new technologies, aimed at meeting customer expectations and improving business outcomes for Territory Generation. You will be highly driven and have excellent communication and organisational skills and key accountabilities of the role include:

- 1) Undertake maintenance and operation of demand and dispatch modelling tool, currently Plexos.
- 2) Development of strategic projects from business needs identification through to final investment decision, including technical and economic feasibility analysis, navigating internal and external approval processes, and procurement and contracting.
- 3) Contribute to the development of Territory Generation's strategic direction through the provision of key technical and economic inputs to inform Executive and Board decision-making.
- 4) Undertake technical and economic forecasting and reporting for the Northern Territory's regulated, and unregulated, power systems, primarily considering power generation and system services requirements in the context of Territory Generation's likely future role within these systems.
- 5) Evaluation and development of proposals and pricing for commercial opportunities that align with Territory Generation's strategic direction as they arise.
- 6) Development of stakeholder reports and presentations, including investment proposals, customer proposals, board reports and ministerial briefs.
- 7) Assist in the management and delivery of Territory Generation's strategic project portfolio to budget, schedule and scope, including the development of project management documentation and management of consultants and contractors.
- 8) Provide specialist professional advice on power systems and power generation technologies, including new and emerging technologies aimed at meeting customer demand and improving business outcomes for Territory Generation.
- 9) Apply the safety, environmental and quality policies, safety principles, corporate values and strategies of Territory Generation.
- 10) Support wholesale market function during periods of leave, including nominations, bidding, invoicing, and payments.

### Selection Criteria

#### Essential

- 1) Demonstrated ability to comprehend commercial, economics and engineering elements of generation and energy sector
- 2) Proven ability to provide professional advice on the development of energy projects and products to deliver strategic business outcomes.
- 3) Possess a high level of initiative and self-motivation, as well as having effective time management skills and the discretion to manage confidential information.
- 4) Well-developed commercial awareness and business acumen, with high level proven conceptual, analytical, risk management, planning and problem solving skills.
- 5) An understanding of technical codes, standards and proven ability to deliver quality outcomes in a multi-disciplinary environment
- 6) Experience in the preparation of project objectives, scopes, schedules, cost estimation, cash flows and cost management, with a proven ability to deliver high quality outcomes within competing timeframes.
- 7) Effective written, verbal communication and interpersonal skills, with an ability to interact effectively with different stakeholders and people of diverse cultures.

#### Desirable

- 1) Tertiary qualifications in commerce, finance, economics or engineering
- 2) Project and/or contract management qualifications.
- 3) Knowledge of thermal and renewable energy, energy markets (incl. regulation) and related technologies

### REVIEW / AUTHORISATION

HR Review:		Date	
Chief Executive Officer:		Date	

Pre-Employment medicals are a requirement for all Territory Generation positions

Apply online: <https://jobs.nt.gov.au/Home/JobDetails?rtfId=224108>

Closing Date: 04/11/2021