

**JOB DESCRIPTION**

<b>Position Title</b>	Principal Analyst Commercial		
<b>Position Number</b>	39075	<b>Location</b>	Darwin
<b>Designation</b>	TGEN Band 4 Senior Manager Admin		
<b>Reports To (Position Title)</b>	Energy Business Solution Manager		
<b>Northern Territory Government</b>			
<b>Information for Applicants</b>	<b>Applications must be limited to a one-page summary sheet and an attached resume/cv.</b> For further information for applicants and example applications see: <a href="http://www.nt.gov.au/ocpe">http://www.nt.gov.au/ocpe</a>		
<b>Special Measures</b>	Territory Generation values diversity in the workplace that represents the community. Therefore, under an approved Special Measures Plan, eligible Aboriginal and Torres Strait Islander (Aboriginal) applicants will be granted priority consideration for selection. For more information on Special Measures, go to the <a href="#">OCPE website</a> .		
<b>Information about Selected Applicant's Merit</b>	If you accept this position, a summary of your merit (including work history, qualifications, experience, skills, etc.) will be provided to other applicants to enable transparency and understanding of the decision. For further information see: <a href="http://www.nt.gov.au/ocpe">http://www.nt.gov.au/ocpe</a>		
<b>Organisational Context</b>			
<p>Territory Generation is a Government Owned Corporation that was formed in 2014. We produce the majority of the electricity to provide power to the people of the Northern Territory. Our vision is to be the Northern Territory's trusted and respected energy services business.</p> <p>Our actions, words and behaviours are guided by a core set of values that form the foundation of everything we do. Our values are <b>Focus, Integrity, Respect, Safety and Teamwork (FIRST)</b>.</p> <p>We recognise that individually; our employees offer unique value and perspective, and we are committed to a workplace that supports people from all backgrounds.</p>			
<b>Employee Responsibilities</b>			
You work as part of a team to safely and efficiently meet your agreed objectives which contribute to the shared vision for Territory Generation. You actively demonstrate the organisation's values and take accountability for your performance and behaviour. Key responsibilities:			
<b>Focus</b>	<ul style="list-style-type: none"> <li>• Demonstrates an awareness of the Vision and objectives of the Corporation.</li> <li>• Develops individual objectives and, where requested by direct supervisor, adjusts priorities to the needs of the business.</li> <li>• Tracks own performance in line with objectives on a regular basis.</li> <li>• Actively participates in performance reviews and feedback processes.</li> <li>• Remain self-disciplined and calm under pressure.</li> </ul>		
<b>Integrity</b>	<ul style="list-style-type: none"> <li>• Demonstrate the organisation's values.</li> <li>• Conduct business in line with the values and high ethical standards – considers values in business interactions.</li> <li>• Ensures compliance with legal, governance and policy requirements.</li> <li>• Deliver on commitments – where commitments cannot be delivered on, communicates openly and honestly, and sets new timelines for delivery.</li> </ul>		
<b>Respect</b>	<ul style="list-style-type: none"> <li>• Takes accountability and responsibility for own actions.</li> <li>• Readily shares knowledge and expertise with others.</li> <li>• Actively supports the team and organisational goals.</li> <li>• Treats change and new situations as opportunities for learning and growth.</li> </ul>		
<b>Safety</b>	<ul style="list-style-type: none"> <li>• Demonstrates safe working behaviours in order to achieve an incident free and safe workplace.</li> <li>• Develops personal safety objectives.</li> <li>• Challenges unsafe behaviours from teammates.</li> <li>• Monitors and takes ownership of own safety performance.</li> </ul>		
<b>Teamwork</b>	<ul style="list-style-type: none"> <li>• Helps teammates feel valued and included in discussions.</li> <li>• Places higher priority on team than individual goals.</li> <li>• Shares important or relevant information with team or other affected stakeholders in a timely manner.</li> <li>• Speaks positively of teammates and other employees.</li> <li>• Focuses on personal growth and addresses development gaps which will help the achievement of performance goals.</li> </ul>		

**Role Responsibilities**

You will deliver expert economic analysis and strategic commercial guidance regarding the commercial and strategic business activities of Territory Generation.

**Your accountabilities include:**

1. Provision of high level professional economic and analytical advice, services, and commercial guidance regarding the commercial and strategic business activities of Territory Generation.
2. Manage the development, implementation and operation of performance modelling business systems including the maintenance and operation of demand and dispatch modelling tools, currently Plexos.
3. Support for the development of strategic projects from business needs identification through to final investment decision, including techno-commercial feasibility analysis, navigating internal and external approval processes, and procurement and contracting guidelines.
4. Provide professional advice on the viability of energy solutions projects.
5. Contribute to the development of Territory Generation's strategic direction through the provision of key technical and economic inputs to inform Executive and Board decision-making.
6. Undertake technical and economic forecasting and reporting for the Northern Territory's regulated, and unregulated power systems, primarily considering power generation and system services requirements in the context of Territory Generation's role within these systems.
7. Manage the evaluation and development of proposals and pricing for commercial opportunities that align with Territory Generation's strategic direction as they arise.
8. Assist in the development of bespoke tools (e.g. VBA, PyPSA, Excel) to assist in the efficient analysis of Territory Generation data sets.
9. Provide specialist professional advice on power systems and power generation technologies, including new and emerging technologies aimed at meeting customer demand and improving business outcomes for Territory Generation.
10. Mentor and guide junior team members, providing support in developing their technical and analytical skills.
11. Carry out duties in accordance with Territory Generation's safety, environmental and quality policies, safety principles, corporate values, and strategies.

**Selection Criteria**
**Essential**

1. Demonstrated ability to comprehend commercial and technical elements of generation and energy sector.
2. Experience with implementation, and use of demand and energy dispatch modelling tools, preferably Plexos.
3. Proven ability to provide professional advice on the development of energy projects and products to deliver strategic business outcomes.
4. Well-developed commercial awareness and business acumen, with high level proven conceptual, analytical, risk management, planning and problem-solving skills.
5. High level research and commercial analytical capability with advanced data visualization and presentation skills to communicate complex insights to non-technical stakeholders effectively.
6. High level program and project management skills together with the ability to manage major projects and multi-faceted tasks involving other agencies.
7. Excellent communication and interpersonal skills and the ability to interact effectively with people of diverse cultures to achieve change across the organisation.
8. Superior written communication skills including report, proposal, and business case writing.
9. Ability to carry out duties in accordance with Territory Generation's safety, environmental and quality policies and corporate values and strategies.

**Desirable**

1. Relevant qualifications in project and/or contract management, finance, or economics.
2. Tertiary qualifications relevant to Power Generation.
3. Knowledge of renewable energy, energy markets (incl. regulation) and related technologies
4. Proficiency in macros, VBA, and Python, to automate data gathering, reporting and analysis processes, enhancing efficiency and reducing manual effort.

**REVIEW / AUTHORISATION**

<b>HR Review:</b>		<b>Date</b>	
<b>Chief Executive Officer:</b>		<b>Date</b>	

**The preferred candidate is required to undertake a pre-employment medical, and employment is conditional on the outcome.**

**Apply online:** <https://jobs.nt.gov.au/Home/JobDetails?rtfId=311556>

**Closing date:** 16/02/2025

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**Essential**

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